



## about tbss

TBSS specialises in developing business software for small to medium sized businesses in the UK and overseas. We pride ourselves on using the latest techniques and cutting edge technologies.

TBSS is a small dynamic company, and therefore we understand not only the daily challenges faced by small and medium sized businesses, but also the importance of keeping accurate, up-to-date records of all projects undertaken.

We recognise the necessity for businesses to maintain their efficiency and effectiveness at all times, in order to stay competitive within their markets.

The team at TBSS will provide the technical advice and support your company needs, enabling you to concentrate on the important core elements for your business.

Our greatest strength is in our ability to develop computer systems, custom-designed to your business model. Emphasis is placed on integrating your existing software programs, along with new options, which ultimately provide customers with truly unique systems designed around your needs.

Our service will ensure your business:

**Saves** money by utilising your existing programs;

**Saves** time learning new programs;

**Saves** more time by increasing efficiency, no more doubling up on data entry.

At TBSS our objective is to provide realistic, cost-effective and innovative business software solutions, to deliver to our customers what they require to succeed. Our team members work closely with you to reach the most successful outcome, in terms of developing an integrated and streamlined software solution, training and overall consultancy advice package.

We provide business solutions that save you money by improving business efficiency.





# initial consultation

TBSS offers a *free consultation* to interested businesses across Yorkshire and Lancashire. These consultations will concentrate on the immediate issues facing your business, such as:

**Data management and record keeping** – company data is only as good as the system or procedure used to control it. Countless hours are wasted every day by companies trying to make sense of the data and records that they hold. Many companies still rely on out of date record keeping methods, costing them dearly in terms of time and ultimately money. Through the use of, sometimes simple databases, all this data can work for you rather than against you. TBSS have helped companies manage data of every kind, whether Health and Safety records, customer contacts, orders, or even staff training records. TBSS can also provide solutions for you.

**Backup procedures** – have you ever considered how well you back up your information? What would happen if your entire company's data was lost through fire damage? How will your insurance replace this lost data? Even if your data is stored off-site, how long would it take for you to restore your systems? TBSS can offer valuable advice for your company with regards to backing up data and backup procedures.

**Hardware & Network infrastructure** – networking technologies have developed rapidly over the last few years. Are you taking advantage of these new technologies? TBSS has installed high-speed LAN networks, wireless networks, as well as hardware to support them. If these terms don't mean much to you, don't worry, give TBSS a call today and we will help you explore all your options.

**Out-of-date systems** – have you got computer systems that no longer do what they should? Are you wanting to replace them but don't know how? TBSS has replaced many different systems for customers, and we know exactly what pitfalls you should avoid. TBSS can arrange for our consultants to see first hand what problems you are encountering. We will investigate all possible solutions and provide you with a list of options. If you choose, we can then take these ideas and make them a reality, making your company as efficient as possible.

**Your future development** – have you got a really good idea for a new system for your company, but don't know where to start? If you have thought of it,





# initial consultation

there is a good likelihood your competitors are already working on something like it. Don't get left behind in today's fast moving world, let TBSS advise you on the possibilities available, and realise that idea before someone else does.

## Terms and Conditions

Our terms and conditions apply as stated on our website at URL: [www.tbss.co.uk](http://www.tbss.co.uk)





# customised business software

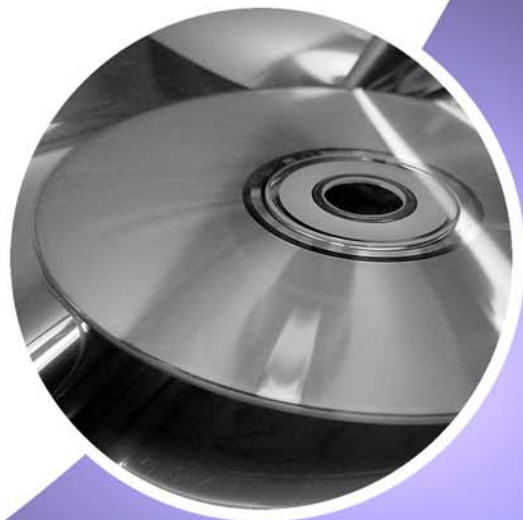
TBSS aims to make software as user friendly, and easy to learn as possible. We build software system uniquely designed for your business model, replacing inefficient and out of date record keeping practices. During the software design and development phase, our team will work closely alongside your staff in order to ensure all the requirements are met.

There really is no limit to what can be achieved from software which is custom designed. Even though 'off the shelf' packages may initially appear cheaper and quicker to deploy, it is extremely unlikely that generically designed solutions will meet your requirements. Whereas custom designed software is developed to be 100% compatible with your business needs, providing a large saving in terms of time and money over the life time of the software. One of the major drawbacks in off the shelf software is the total inability to change the product. As a business grows and new technologies become available, it is often the case that changes and modifications are required to the systems which are being employed, TBSS software uses industry standard languages and techniques, making any upgrades not only possible but also straight forward.

We can develop:

- + An ordering system
- + Contact databases
- + Stock control systems
- + Record keeping software
- + Management systems
- + And many more...

The objective for our consultants is to evaluate customers' existing business models, as well as current systems. Through understanding your business requirements and goals we are able to provide suggestions on how to increase business efficiency while reducing staff workload.



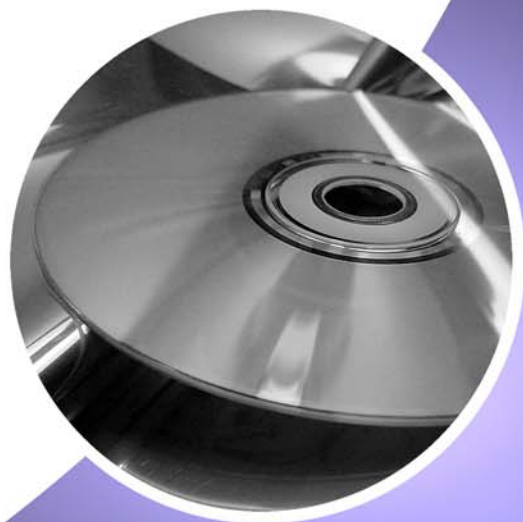


# customised business software

TBSS has built systems for many different purposes, and certain underlying technologies are used repeatedly. These are:

**Databases** – databases are stores for information that can be easily handled by a computer. Built to hold data of almost any type, these stores allow a company to search through the data at incredible speed. Databases allow you to backup your information and save it in secure places, whether this is on a remote drive or to be taken off-site on a storage device. They allow the sharing of information with others in a secure way. How many people can write orders into an order book at the same time? Through the use of databases thousands can.

**Web Applications** – with the massive use of the Internet in today's business world, it is not surprising that customers increasingly want to use this medium for day-to-day business activity. Most businesses today have simple websites for attracting customers and showing potential customers what they do. Web applications take this a step further. Have you ever had to travel all the way back to the office to use your in-house computer systems? Do customers or business clients need to share any of your in-house information? Do you constantly send out paper forms and applications, starting off long paper trails? If your answer is 'Yes', then you should consider Web Applications which can make this process much quicker and simpler to achieve, saving you time and money.





TBSS can offer support twenty-four hours a day, with our offices in Brisbane, Australia and our headquarters in Huddersfield, UK we are fully committed to the needs of our customers. Whether you require a support hotline, on site training or access to an IT consultant, we can and will meet that demand.

**Training:**

TBSS provides full training to all customers on the usage of our software packages; ensuring customers are able to gain maximum benefit and efficiency from the software we provide. We equip our customers with a good understanding of how the systems work, and how to get the best out of them. A comprehensive user manual is also provided with each software package. Customer care is our top priority and therefore we will support all newly installed software throughout the entire life of the package.

**Technical Support:**

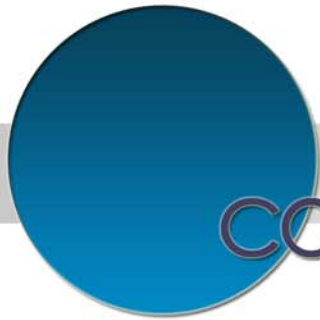
We are able to answer any queries or offer assistance around the clock. Please feel free to contact us at any time:

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## contact us

TBSS has offices situated in Brisbane, Australia and its headquarters in Huddersfield, UK. A member of our team is always available to take your calls, and consultants can assist you with any questions or queries you may have. Alternatively, you can contact us using one of the other methods listed below; and can expect a fast response from TBSS, as we always put our customers first. Please visit our websites for more information and downloads.

Please feel free to contact us at any time:

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